



CONVENTIONS AND
SEMINARS



TRAINING COURSES



COURSES FOR
BUILDERS' MERCHANTS



OPEN DAYS



PolyAcademy the waterproofing school

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Our **technical support**

The cornerstones of our corporate philosophy are **innovation, technical know-how, environmental respect** and **personalized customer service**.

Our technical support ensures every solution we design is bespoke.

Technical support: here to help every step of the way

Polyglass offers an **integrated roofing system design solution**: we help you from the early stages of choosing materials all the way through to the end, setting out maintenance plans tailored to your needs. That way, we ensure you choose the **best technical solution** and get **the longest possible service** from the system.

The Polyglass build-up is designed to address all the critical issues of a roof: the vapour control layer (involving a hygrothermal analysis), thermal insulation, the waterproofing membrane, and final and/or future inspection systems.

PolyAcademy: creating a waterproofing culture

Polyglass offers a wide range of **courses and seminars**, covering both **theory** and **practical training**, aimed at industry professionals looking to update their skills and learn about the most innovative products. More specifically, we have credit-earning seminars organized in collaboration with professional boards within Italy's CFP training credit scheme, polymer distilled bitumen membrane application courses, Polyglass conventions, sponsored conventions, and courses on installing synthetic membranes.



A wide range of courses and seminars





Polyglass training facts and figures

Ongoing refresher courses

Whether it's a new build or a refurbishment project, Polyglass has innovative solutions to suit your technical requirements and your budget. Refresher courses and training represent an important opportunity for all our customers.

Every year, over 2,000 people take part in Polyglass courses, taking their waterproofing knowledge to the next level.

60 training events every year
2.000 attendees

Courses are held nationwide across Italy



90% seminars accredited as
credit-earning training activities



Accredited courses

Polyglass works in partnership with the main professional boards. All seminars are recognized as **credit-earning activities** within Italy's CFP training credit scheme.



Our range of training options

Here at **Polyglass**, we have always invested in training with a view to creating and promoting a widespread waterproofing culture, as well as introducing people to our new products and the technologies we have developed. **Polyglass Academy** offers a series of practical training sessions, held by our Polyglass technical support team, on how to correctly install polymer distilled bitumen waterproofing membranes, self-adhesive membranes, ultralight membranes, and synthetic membranes. The courses stem from our goal of sharing the product of Polyglass's 50 years of experience in the industry. These events are free and are aimed at **designers, fitters, firms** and **supply merchants**.

Our courses are now also available in webinar mode and you can follow them online at your home.



Technical conventions and seminars

These events target designers and engineers and deal with the **critical issues** most frequently encountered at the **design stage**, and lay out the best **solutions** for producing waterproofing systems correctly.



Courses for fitters

During these sessions, fitters attend demonstrations of how to use products and can try them out **first-hand**. In addition, **new Polyglass products** are presented and attendees are shown how to actually **use them correctly**. The courses allow technicians to specialize in the application of both synthetic and bitumen membranes.



Training courses for supply merchants

These courses are organized for sales assistants and include the presentation of **new products** and provide **technical knowledge** so that they can offer the end customer the best waterproofing solution.



Builders' merchant open days

In partnership with our merchant customers, we organize open days to allow the public **to get a hands-on look** at the products, and attend practical demonstrations of how to use them.





Conventions and seminars for engineers, technicians and designers

Professional-standard training courses

PolyAcademy has a series of events aimed at **engineers, technicians, designers** and firms wanting to broaden their **knowledge** of waterproofing. Industry experts explain how to correctly build up the roof and install synthetic and bitumen waterproofing materials. In addition, the course focuses on industry standards and relevant Code of Practice (issued by Italy's IGLAE institute).

Seminars and conventions are organized in conjunction with professional boards across the whole of Italy and earn attendees **training credits**.

Our courses are now also available in webinar mode and you can follow them online at your home.



DURATION

1 day or half day



TARGET AUDIENCE

Engineers, technicians,
designers, firms



VENUES

Nationwide across Italy



Ongoing training for professionals

PolyAcademy organizes its seminars and conventions in conjunction with professional boards and trade associations. 90% of events are accredited as credit-earning training activities within Italy's CFP credit scheme for the ongoing training of professionals.



Conventions and Seminars

for engineers, technicians, designers and firms



REGISTER ONLINE

Go to www.polyglass.it

or EMAIL corsi@polyglass.it

or PHONE us on +39 0422.7547

BITUMEN MEMBRANES

Designing a waterproofing system to the highest professional standard

The course covers the following topics:

- legal issues surrounding waterproofing projects
- the main mistakes in design and execution, with a detailed examination, and correct solutions put forward
- professional standards and the IGLAE Code of Practice for building works
- correct sequence, installation direction and stabilization of elements and layers
- in-service maintenance of waterproofing systems



DURATION

3 hours



TARGET AUDIENCE

Professionals, engineers, architects, surveyors, designers, project managers, firms.



ACCREDITED EVENT

SYNTHETIC MEMBRANES

Correct design and installation of waterproofing systems produced with prefabricated flexible synthetic membranes on roofs and foundations below the groundwater line

The course takes an in-depth look at:

- technical properties of synthetic membranes
- thermal welding, manual and automatic methods
- synthetic membrane reference standards and CE marking
- typical applications
- different types of substrate and gradients
- thermal insulation
- cool roofs and green roofs



DURATION

3 hours



TARGET AUDIENCE

Professionals, engineers, architects, surveyors, designers, project managers, firms.



ACCREDITED EVENT



MATERIALI IMPERMEABILIZZANTI E SISTEMI ISOLANTI
POLYGLASS Q
MAPEI GROUP
ROXTANE TECHNOLOGY
BENEFIT ULTRA-ESGORE
ADESO
Prodotti e Tecnologie innovative!
ADESO

MATERIALI IMPERMEABILIZZANTI E SISTEMI ISOLANTI
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ADESO



Training courses for fitters

Improving through practice

The courses are aimed at waterproofing **system fitters** and cover various topics that fall within their sphere of interest, with theory and practical lessons held by the Polyglass technical support team. Attendees get the chance to try out products and appreciate their quality and ease of application in person. This type of training course is a limited-number event as each attendee works on his or her **own station**, which is essentially a scaled-down version of a roof.



DURATION
2 days



TARGET AUDIENCE
Fitters



VENUES

Polyglass's Ponte di Piave facility,
outside Treviso, or at our customers' premises

Are you a specialist firm?

Are you interested in organizing
courses for your team?

Ask your local agent.





Training courses for fitters



REGISTER ONLINE

Go to www.polyglass.it

or **EMAIL** corsi@polyglass.it

or **PHONE** us on +39 0422.7547

Course on PVC-P and TPO/FPO synthetic membranes

The course is structured like an “indoor worksite” and is designed to allow attendees to learn by covering their own sample roof with Mapeplan and Mapeplan T synthetic waterproofing membranes.

Practical course tailor made for construction site workers, involving the following tasks:

- laying out and installing the waterproofing membrane
- welding the main overlaps
- fastening vertical turn-ups
- and welding details simulating the main features on a roof, such as corners, pipe penetration flashing, outlets, roof edges, wall junctions, etc.



DURATION

2 days



TARGET AUDIENCE

Fitters

Max. 6 people per course



VENUES

Polyglass's Ponte di Piave facility, outside Treviso

SYNTHETIC
MEMBRANES



Course for Bituminous membranes

The course delves deeper into the aspects of applying polymer membranes and, more specifically:

- waterproofing systems with traditional membranes, REOXTHENE and POLYLEAF
- focus on B_{ROOF} fire test certification for the installation of photovoltaic systems
- reference standards
- hail resistance certification
- flat roofs
- pitched roofs
- mistakes in design and application



DURATION

2 days



TARGET AUDIENCE

Fitters

Max. 4 people per course



VENUES

Polyglass's Ponte di Piave facility, outside Treviso

BITUMEN
MEMBRANES



Correct application of Adeso self-adhesive membranes

The course introduces correct application methods for self-adhesive membranes:

- torch-free application
- membrane overlapping and vertical turn-ups
- application on vertical surfaces
- application on insulating panels
- technical features on a roof, such as corners, pipe penetration flashing, outlets, roof edges, wall junctions, etc.



DURATION

1 day



TARGET AUDIENCE

Fitters

Max. 4 people per course



VENUES

Polyglass's Ponte di Piave facility, outside Treviso

SELF-ADHESIVE
MEMBRANES







SALES ASSISTANT TRAINING FOR QUALITY CUSTOMER SERVICE

Are you a supply
merchant?

Are you interested in organizing courses for fitters
or sales assistants at your premises?

Ask your local Polyglass agent.



Training courses for **supply merchants**

Taking sales assistant expertise and professionalism to the next level

The sales assistant plays a vital role in the store as they are the face of the company in their dealings with the end customer. For Polyglass, **their training is paramount**, as they are required to offer advice on the most suitable solutions to address all the various waterproofing issues.

The aim of the courses is to arm the assistant with the knowledge required to help customers purchase the right product, establish a relationship of trust with them, and offer **quality pre- and after-sales support**.

We take your personnel's training seriously

We have come up with specific, targeted training to explain the potential of each product and its correct application method. An important aspect given that, when dealing with customers, store assistants are required to provide **technical information and advice on how to use products**.

Part of the training focuses on complementary products for waterproofing systems, designed for more effective use of the systems in question. These products are a valuable device for **increasing sales** and bringing added value to the finished project. In order to determine the sale potential, it is important to ask the customer the right questions.

Attending the courses helps boost **sales assistants' motivation** and grow your business.



HOW TO JOIN

Contact
Polyglass agents
for information
and to sign up
for the events.



DURATION
1 or 2 days



**TARGET
AUDIENCE**
Supply merchants



VENUES
Nationwide across
Italy



POLY Academy

www.polyglass.co.uk

POLYGLASS Q

POLYGLASS Q
MADE IN THE UK

POLYGLASS Q
MADE IN THE UK

POLYGLASS Q
MADE IN THE UK

POLYGLASS Q
MADE IN THE UK



Open Days

in collaboration
with supply merchants

Products for all to see and touch

Open Days are open to **anyone**, with no need to sign up. During these events, customers can **get hands-on** with products, thus allowing them to ascertain their quality, and attend **practical demonstrations** of how they are applied. Technical personnel are on hand all day in a dedicated area under a gazebo to show customers the extensive range of solutions offered by Polyglass, as well as allow them to try out and test the materials first-hand.

In addition, we also have our **Polyglass Mobile unit** - essentially a **5-star mobile showroom**, mainly used for training courses - on site in a designated area with room for 10-30 customers to visit at a time.

This is a unique opportunity to present the Polyglass team and our products.



DURATION
1 day



TARGET AUDIENCE
Anyone



VENUES
Polyglass supply merchants





Our **team** at your service

One big waterproofing school

With PolyAcademy, you'll never miss out on the latest developments! A team of professionals eager to share their technical know-how in order to provide the very best solutions to address waterproofing issues.

From the drawing board to the worksite

Polyglass technical support is here to help customers every step of the way, offering a one-stop service: analysis, design, technical site inspection, installation, all the way through to final inspection. From assessing your requirements through to application on site, our support provides the tangible assistance you need and ensures the resulting system provides the longest possible service. All courses and seminars are held by Polyglass specialists, whose experience gained on worksites makes them a go-to for technical expertise.

With you every day

We have local agents covering the whole of Italy to provide customers with added value: supporting sales and presenting Polyglass products and systems with their expertise and professionalism. You can get in touch directly with local agents or Area Managers to organize courses aimed at fitters or sales personnel.





How to join the **PolyAcademy**

Conventions and Seminars

Seminars and conventions are posted and updated regularly on the Polyglass site and on the sites of professional boards.



HOW TO REGISTER

Go to the **www.polyglass.it** site
or contact your local agent for information.

Courses for fitters

Courses aimed at fitters are held at Polyglass's facility. Our local agents will provide you with all the relevant information regarding dates and how to join.



REGISTER ONLINE

Go to **www.polyglass.it**
or **EMAIL** corsi@polyglass.it
or **PHONE** us on **+39 0422.7547**

Are you a supply merchant?

Are you interested in organizing an open day
for your customers or a sales assistant course
at your premises?

Ask your local Polyglass agent.



Our waterproofing courses



Conventions and Seminars for engineers, technicians, designers and firms

BITUMEN
MEMBRANES



Designing a waterproofing system to the highest professional standard

The course covers the following topics

- legal issues surrounding waterproofing projects
- the main mistakes in design and execution, with a detailed examination, and correct solutions put forward
- professional standards and the IGLAE Code of Practice for building works
- correct sequence, installation direction and stabilization of elements and layers
- in-service maintenance of waterproofing systems



DURATION

3 hours



TARGET AUDIENCE

Professionals, engineers, architects, surveyors, designers, project managers, firms.



ACCREDITED EVENT

SYNTHETIC
MEMBRANES



Correct design and installation of waterproofing systems produced with prefabricated flexible synthetic membranes on roofs and foundations below the groundwater line

The course takes an in-depth look at:

- technical properties of synthetic membranes
- thermal welding, manual and automatic methods
- synthetic membrane reference standards and CE marking
- typical applications
- different types of substrate and gradients
- thermal insulation
- cool roofs and green roofs



DURATION

3 hours



TARGET AUDIENCE

Professionals, engineers, architects, surveyors, designers, project managers, firms.



ACCREDITED EVENT



Courses for supply merchants



Training courses for supply merchants

These courses are organized for sales assistants and include the presentation of new products and provide technical knowledge so that they can offer the end customer the best waterproofing solution.



DURATION

1 or 2 days



TARGET AUDIENCE

Supply merchants



VENUES

Nationwide across Italy



Builders' merchant open days

In partnership with our merchant customers, we organize open days to allow the public to get a hands-on look at the products, and attend practical demonstrations of how to use them.



DURATION

1 day



TARGET AUDIENCE

Anyone



VENUES

Polyglass supply merchants



Training courses for fitters

SYNTHETIC MEMBRANES



Course on PVC-P and TPO/FPO synthetic membranes

The course is structured like an "indoor worksite" and is designed to allow attendees to learn by covering their own sample roof with Mapeplan and Mapeplan T synthetic waterproofing membranes. Practical course tailor made for construction site workers, involving the following tasks:

- laying out and installing the waterproofing membrane
- welding the main overlaps
- fastening vertical turn-ups
- and welding details simulating the main features on a roof, such as corners, pipe penetration flashing, outlets, roof edges, wall junctions, etc.



DURATION

2 days



TARGET AUDIENCE

Fitters
Max. 6 people per course



VENUES

Polyglass's Ponte di Piave facility,
outside Treviso

BITUMEN MEMBRANES



Course on polymer distilled bitumen membranes

The course delves deeper into the aspects of applying polymer membranes and, more specifically:

- waterproofing systems with traditional membranes, REOXTHENE and POLYLEAF
- focus on BROOF fire test certification for the installation of photovoltaic systems
- reference standards
- hail resistance certification
- flat roofs
- pitched roofs
- mistakes in design and application



DURATION

2 days



TARGET AUDIENCE

Fitters
Max. 4 people per course



VENUES

Polyglass's Ponte di Piave facility,
outside Treviso

SELF-ADHESIVE MEMBRANES



Correct application of Adeso self-adhesive membranes

The course introduces correct application methods for self-adhesive membranes:

- torch-free application
- membrane overlapping and vertical turn-ups
- application on vertical surfaces
- application on insulating panels
- technical features on a roof, such as corners, pipe penetration flashing, outlets, roof edges, wall junctions, etc.



DURATION

1 day



TARGET AUDIENCE

Fitters
Max. 4 people per course



VENUES

Polyglass's Ponte di Piave facility,
outside Treviso

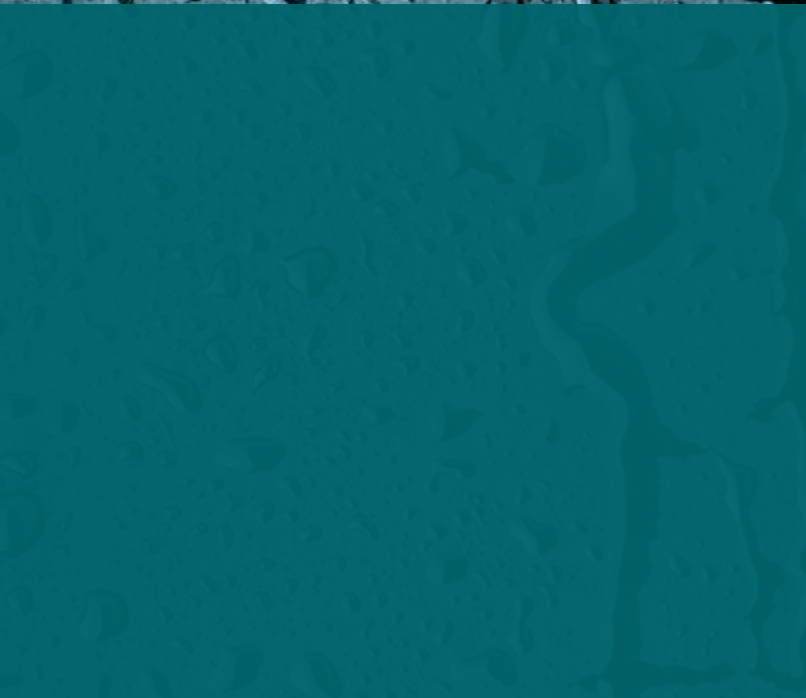


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